## DEMOGRAPHIC STUDY

 FOR THE HANOVER
## PUBLIC SCHOOLS

November 17, 2020

## STATISTICAL FORECASTING

- Provide demographic services for school districts in the New York-New Jersey metropolitan area since 1998.
- Performed demographic studies for approximately 150 school districts in NY \& NJ.
- Demographic consultant for the NYC Public Schools since 2006.


## RICHARD S. GRIP ED.D.

- Executive Director
- Doctorate from Rutgers University Graduate School of Education in Educational Statistics and Measurement
- Numerous publications on school demography and presentations nationally
- Testified as an expert witness in school demography in several Administrative Law court hearings.


## PURPOSE OF THE STUDY

$\square$ Project grade-by-grade enrollments from 2020-21 through 2024-25, a 5-year period
$\square$ Analyze community population trends and age structure, birth and fertility rates
$\square$ Examine district's historical enrollments, both districtwide and by grade configuration (PK-5 and 6-8)
$\square$ Compute student yields (children per housing unit) by property type (e.g. SF, townhouse/condo, and apartment)
$\square$ "Pin map" student addresses to show relative concentrations of where students live
$\square$ Analyze new housing starts and the impact on school district
$\square$ Project enrollments based on students yields and housing turnover rates (completely independent analysis)

## HISTORICAL AND PROJECTED POPULATIONS 1940-2040



## HANOVER TOWNSHIP DEMOGRAPHIC PROFILE

$\square$ 82.2\% White in 2014-18 ACS (85.5\% in 2010). Asians $2^{\text {nd }}$-largest race (14.6\%)
$\square$ Median age $=44.5$ years $(\mathrm{NJ}=40.0$ years)
$\square 17.9 \%$ of population is foreign-born (NJ=22.8\%). China and India are largest sources.
$\square$ Bachelor's Degree or Higher = 54.4\% (NJ = 40.8\%)
$\square$ Median family income = \$144K (NJ = \$101K)
$\square 5,9000$ housing units, of which $79 \%$ are 1-unit homes (attached or detached)
$\square 19 \%$ of housing units are renter-occupied (NJ= 36\%).
$\square$ Median value of owner-occupied unit = \$496K

## SCHOOL LOCATIONS



## HISTORICAL ENROLLMENT TRENDS

$\square$ District's 2019-20 enrollment $(10 / 15 / 19)$ is 1,350 . Lowest in last decade.
$\square$ Enrollment has been slowly declining since 2014-15.
$\square$ 2010-11 enrollment $=1,509(-159$ students in 10 years)
$\square$ Cohort-Survival Ratio Method (CSR) was used to project enrollments five years into the future.

## HISTORICAL ENROLLMENTS (PK-8) 2010-11 TO 2019-20



## HISTORICAL ENROLLMENTS BY GRADE CONFIGURATION 2010-11 TO 2019-20



## ENROLLMENT PROJECTION METHOD COHORT SURVIVAL RATIO

$\square$ Ratios are calculated for each grade progression. (Ex. $1001^{\text {st }}$ graders in 201819 become $952^{\text {nd }}$ graders in 2019-20 = 0.95)
$\square$ Survival ratios were computed for ten historical years.
66 of 9 average ratios were above 1.000 indicating net inward migration.
$\square$ Averages were then computed and used to project future enrollments.

## KINDERGARTEN REPLACEMENT

$\square$ Negative kindergarten replacement (KR) has occurred in each of last 9 years, ranging from 29-57 students per year.
$\square$ Negative KR- Number of graduating $8^{\text {th }}$ grade students is greater than the number of kindergarten students replacing them in the next year.
$\square$ District has lost an average of 40 students due to KR in last 5 years.
$\square$ Negative KR has been offset (partially or fully) by inward migration of students in 8 of last 9 years

## HISTORICAL KINDERGARTEN REPLACEMENT



## TOTAL ENROLLMENT CHANGE VS. KINDERGARTEN REPLACEMENT



## HANOVER TOWNSHIP BIRTH COUNTS

$\square$ Births are used to project kindergarten students 5 years later.
$\square$ Analyzed birth data from 20052018. Births declined from high of 135 in 2005 to 106 in 2013 before stabilizing. Fairly stable in last 4 years (128-132 births).

## BIRTH COUNTS AND BIRTH-TO-KINDERGARTEN SURVIVAL RATIOS

| Birth Year | Number of Births <br> Hanover Township | Kindergarten <br> Students <br> 5 Years Later | Birth-to-Kindergarten <br> Survival Ratio |
| :---: | :---: | :---: | :---: |
| 2005 | 135 | 123 | 0.911 |
| 2006 | 122 | 132 | 1.082 |
| 2007 | 112 | 126 | 1.125 |
| 2008 | 132 | 143 | 1.083 |
| 2009 | 131 | 143 | 1.092 |
| 2010 | 123 | 135 | 1.098 |
| 2011 | 123 | 148 | 1.203 |
| 2012 | 114 | 114 | 1.000 |
| 2013 | 106 | 124 | 1.170 |
| 2014 | 148 | 129 | 0.872 |
| 2015 | 129 | N/A | N/A |
| 2016 | 128 | N/A | N/A |
| 2017 | 132 | N/A | N/A |
| 2018 | 128 | N/A | N/A |

## HANOVER TOWNSHIP HISTORICAL BIRTH COUNTS 2005-2018



## AGE PYRAMID HANOVER TOWNSHIP 2010 CENSUS



## AGE PYRAMID HANOVER TOWNSHIP 2014-2018 ACS



## CHANGE IN MALES AND FEMALES 2010 TO 2014-2018 HANOVER TOWNSHIP

|  | Males |  | Females |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Age Group | Numerical Change | Percentage Point <br> Change | Numerical Change | Percentage Point <br> Change |
| Under 5 | +148 | +0.9 | -107 | -0.9 |
| $5-9$ | -27 | -0.3 | +50 | +0.2 |
| $10-14$ | -18 | -0.3 | -63 | -0.6 |
| $15-19$ | +52 | +0.2 | +48 | +0.2 |
| $20-24$ | +182 | -1.2 | +32 | +0.1 |
| $25-29$ | -20 | -0.2 | +1 | -0.1 |
| $30-34$ | +66 | +0.3 | +27 | +0.1 |
| $35-39$ | -109 | -0.9 | -17 | -0.3 |
| $40-44$ | -29 | -0.4 | +7 | -0.2 |
| $45-49$ | -5 | -0.2 | -203 | -1.6 |
| $50-54$ | +92 | +0.5 | +130 | +0.7 |
| $55-59$ | +119 | +0.7 | +148 | +0.9 |
| $60-64$ | -23 | -0.3 | +16 | -0.1 |
| $65-69$ | +134 | +0.8 | +36 | +0.1 |
| $70-74$ | -12 | -0.1 | +52 | +0.3 |
| $75-79$ | -2 | -0.1 | -77 | -0.6 |
| $80-84$ | +65 | -0.1 | +22 | +0.1 |
| $85+$ |  | +0.4 | -32 | -0.3 |

## NEW HOUSING HANOVER TOWNSHIP

| Subdivision/ Developer | Number of Units | Housing Type | Notes/Approval Status |
| :---: | :---: | :---: | :---: |
| Airport Road <br> (Airport Road) | 324 | Apartments (market-rate and affordable) | 49 units would be set aside for Low-Moderate Income households. Has not been rezoned, site plan application has not been filed. |
| Corporate Mailings <br> (26 Parsippany Road) | 129 | Townhouses <br> (market-rate)Apartments(market-rate and affordable) | Site plan approved with conditions; efforts to comply with conditions ongoing. Demolition permits pending. |
| Pine Plaza (831 Route 10) | 60 | Townhouses (market-rate) | Redevelopment plan/amended zoning not yet adopted, site plan application has not been filed. |
| River Park (off of Eden Lane) | 1,499 | Apartments (market-rate and affordable) <br> 32 special needs bedrooms/units (housing type unknown) | Amended redevelopment plan not yet adopted, site plan application has not been filed. |
| Whippany Village <br> (476 Route 10) | 46 | Apartments (market-rate and affordable) | Received preliminary and final site plan in July 2019. Mix of retail and residential. Nine units would be set aside for Low-Moderate Income households. Has not begun construction. Building permits pending. |
| Total | 2,058 |  |  |

## POTENTIAL NEW HOUSING HANOVER TOWNSHIP



## STUDENT YIELDS

- Student yields (K-8) were computed by housing type to determine impact of new developments.
- Student addresses were joined to the Hanover Township property database.
- Detached Single-Family homes: 0.53
- Townhouse/Condo: 0.078
- Apartments: 0.164
- 335 public school children (K-8) projected
- 228 (K-5) and 107 (6-8)


## STUDENT YIELDS DETACHED SINGLE-FAMILY



## STUDENT YIELDS TOWNHOUSES/CONDOS

| Development | Approx. <br> Price (\$) | Year Built | Bedrooms | Number of Units | K-5 <br> Students | 6-8 <br> Students | K-8 <br> Students | $\begin{gathered} 2019-20 \\ \text { Student } \\ \text { Yield } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Eden Lane | 400,000 | 1993 | 1-3 BR | 297 | 12 | 12 | 24 | 0.081 |
| Grande at Hanover (The) | 350,000 | $\begin{aligned} & 2007- \\ & 2011 \end{aligned}$ | 1-2 BR | 160 | 2 | 1 | 3 | 0.019 |
| Hanover Hills | 300,000 | 1994 | 2-BR | 165 | 7 | 6 | 13 | 0.079 |
| Hanover Ridge | 785,000 | 2016 | 4-BR | 16 | 4 | 2 | 6 | 0.375 |
| Oak Ridge | 425,000 | 1996 | 2-3 BR | 210 | 11 | 7 | 18 | 0.086 |
| Sunrise at Hanover | 335,000 | 1993 | 1-3 BR | 155 | 13 | 2 | 15 | 0.097 |
| Waterview | 425,000 | 2013 | 2-3 BR | 60 | 4 | 1 | 5 | 0.083 |
| Whippany Crossings | 750,000 | 2018 | 3-BR | 24 | 1 | 0 | 1 | 0.042 |
| Total |  |  |  | 1,087 | 54 | 31 | 85 | 0.078 |

## STUDENT YIELDS APARTMENTS

| Development <br> (Property <br> Address) | Rent (\$) | Year <br> Built | Bedrooms | Number <br> of Units | K-5 <br> Students | $6-8$ <br> Students | K-8 <br> Students | 2019-20 <br> Student <br> Yield |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Sterling Parc <br> (2101 Glen Drive) | $2,077-$ <br> 2,839 | 2004 | $1-3$ BR | 260 | 23 | 9 | 32 | 0.123 |
| The Willows <br> at Cedar Knolls <br> (700 Justin Court) | N/A | 2013 | $1-3$ BR | 78 | 21 | 8 | 29 | 0.372 |
| Woodmont <br> Knolls <br> (200 Woodmont <br> Drive) | $2,730-160$ | 2014 | $1-2$ BR | 126 | 11 | 4 | 15 | 0.119 |
|  |  |  |  |  |  |  |  |  |
| Total |  |  |  |  |  |  |  |  |

## HOME SALES HANOVER TOWNSHIP 1995-2019



## ENROLLMENT PROJECTIONS



## ENROLLMENT PROJECTIONS BY GRADE CONFIGURATION

| Historical | PK-5 |  | 6-8 |  |
| :---: | :---: | :---: | :---: | :---: |
| 2019-20 | 873 |  | 477 |  |
| Projected | $\begin{aligned} & \hline \text { PK-5 } \\ & \text { CSR } \\ & 4-Y R \end{aligned}$ | $\begin{aligned} & \hline \text { PK-5 } \\ & \text { CSR } \\ & 5-\mathrm{YR} \end{aligned}$ | $\begin{gathered} \hline 6-8 \\ \text { CSR } \\ 4-Y R \end{gathered}$ | $\begin{gathered} \hline 6-8 \\ \text { CSR } \\ 5-Y R \end{gathered}$ |
| 2020-21 | 863 | 868 | 465 | 467 |
| 2021-22 | 850 | 862 | 468 | 473 |
| 2022-23 | 835 | 852 | 468 | 476 |
| 2023-24 | 856 | 880 | 435 | 444 |
| 2024-25 | 865 | 896 | 415 | 422 |
| 5-year Change | -8 | +23 | -62 | -55 |

## CAPACITY ANALYSIS

| School | Capacity | Current <br> Enrollment <br> $2019-20$ | Difference | Projected <br> Enrollment <br> $2024-25$ | Difference |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Elementary <br> (K-5) | 1,224 | 873 | +351 | 896 | +328 |
| Memorial Junior School <br> (6-8) | 695 | 477 | +218 | 422 | +273 |

## MAPPING

- Maps were created to compare different variables from 2014-15 to 2019-20.
- Student counts by census block
- Student density by census block
- Student yield by census block


## ENROLLMENT BY CENSUS BLOCK 2014-15



## ENROLLMENT BY CENSUS BLOCK 2019-20



# STUDENT DENSITY BY CENSUS BLOCK 2014-15 



# STUDENT DENSITY BY CENSUS BLOCK 2019-20 



## STUDENT YIELD BY CENSUS BLOCK 2014-15



## STUDENT YIELD BY CENSUS BLOCK 2019-20



## HOUSING TURNOVER ANALYSIS

Completely independent analysis using houses, not students, to project enrollment. Only done for SF homes, TH/condos removed.

Should not be used for yearly enrollment projections. Use those from CSR.

Three inputs:

1. Housing turnover rates by length of ownership
2. Current distribution of homes by length of ownership
3. Student yields by length of ownership

## TURNOVER RATES

- Used parcel-level data to track each home through its "lifecycle". Data contained sale dates, sale prices, and year home was built.
-Sales data were collected from 1994-2019.
- Follow each year's cohort of homes beginning in 1998 to see when they sell.
- Ex. Home built in 1980 sold in 2002, 2008, and 2012 (part of three cohorts). First length of ownership is 6 years, second length of ownership is 4 years, current length of ownership is 7 years.


## WEIGHTED-AVERAGE TURNOVER RATES BY LENGTH OF OWNERSHIP



## CURRENT NUMBER OF HOMES BY LENGTH OF OWNERSHIP



## STUDENT YIELDS BY LENGTH OF OWNERSHIP



## HOUSING TURNOVER PROJECTION METHODOLOGY

- Use current length of home ownership distribution and historical turnover rates to either a) advance homes to next year of ownership or b) sell home and have it return to zero years of ownership.
- Number of homes at each length of ownership is multiplied by student yield at each length of ownership.


## SCENARIO 1

|  | 2019 | 2020 | 2021 | 2022 | 2023 |
| ---: | :---: | :---: | :---: | :---: | :---: |
| Detached Single-Family <br> Homes | 1,150 | 1,155 | 1,175 | 1,199 | 1,208 |
| Townhouses/ <br> Condominiums (constant) | 88 | 88 | 88 | 88 | 88 |
| Apartments (constant) | 82 | 82 | 82 | 82 | 82 |
| Mixed-use units, out of <br> town, no address, or <br> unmatched (constant) | 71 | 71 | 71 | 71 | 71 |
| Total | 1,391 | 1,396 | 1,416 | 1,440 | 1,449 |

## SCENARIO 2

| Detached Single-Family <br> Homes | 1,141 | 1,131 | 1,142 | 1,151 | 1,152 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Townhouses/ <br> Condominiums (constant) | 88 | 88 | 88 | 2022 |  |
| Apartments (constant) | 82 | 82 | 82 | 88 | 88 |
| Mixed-use units, out of <br> town, no address, or <br> unmatched (constant) | 71 | 71 | 71 | 71 | 82 |
| Total | 1,382 | 1,372 | 1,383 | 1,392 | 1,393 |

## COVID-19

- Effects of COVID-19 on enrollment are varied across the country.
- Vermont has $2-5 \%$ increase this year after years of enrollment decline (15\% increase in some towns).
- Big declines in large school districts- Los Angeles (-11,000), Broward County ( $-8,500$ ), Orange County $(-8,000)$, Charlotte-Mecklenburg (5,000).
- People are leaving large metro areas to live in rural COVID-free areas, either in 2 nd homes or a purchased home. Will they return?
- Student withdrawals - highly concentrated in lower elementary grades (NJ district: 40 of 124 withdrawals were kindergarten). Kindergarten redshirting?
- Most student withdrawals are students going to private school or being homeschooled. Rate of withdrawal seems to be linked to whether district is $\mathbf{1 0 0 \%}$ virtual learning, hybrid, or full in-person instruction.
- 2 working parents likely to place child in a private school. Will they return back to public school?


## SUMMARY

- Enrollments are projected to decline in the next five years, mostly in the middle school, if housing units do not come online.
- Baseline projections were not adjusted for housing growth due to uncertainty of timeline. Also, River Park is likely to be completed outside of 5 -year enrollment projection timeframe.
- 2,000+ new housing units but housing type and bedroom distribution are likely to minimize student generation. Existing townhouses and apartments in Hanover Township have very low student yields.


